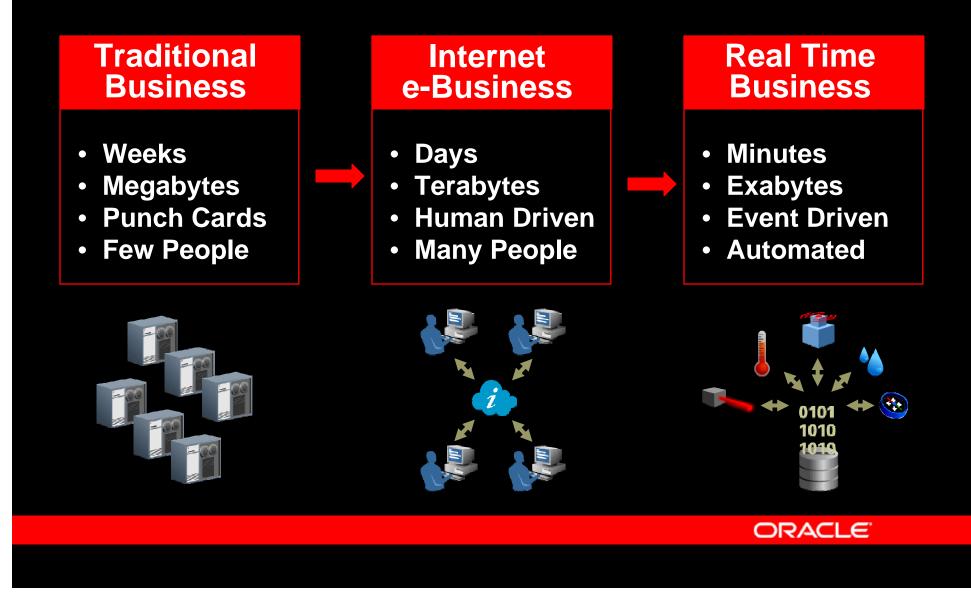


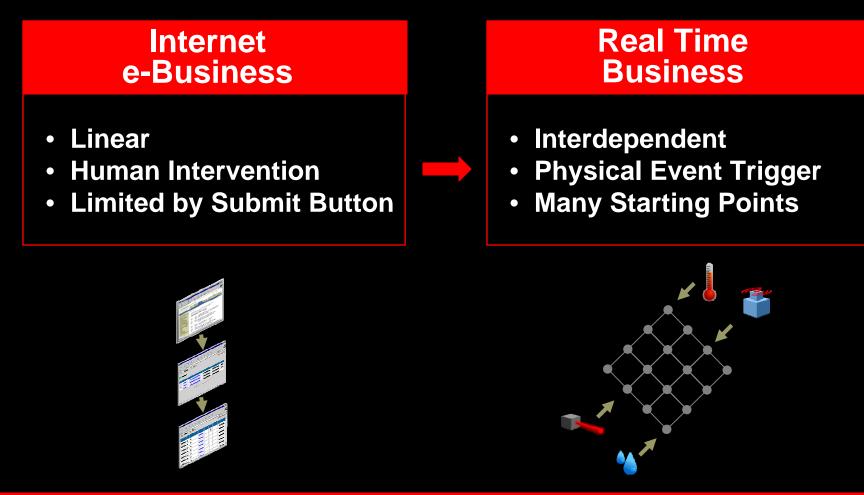
# **Sensor-Based Services**



## **Business is Becoming Real Time**

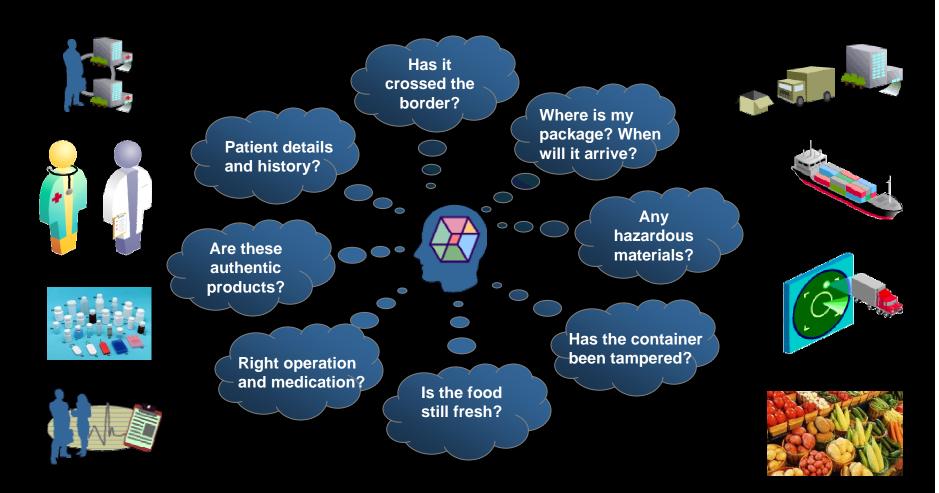


## **Business Processes Are** Interdependent





### Businesses Need Information Decisions Depend Upon Accurate Data



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# **RFID Technology**

### Radio Frequency Identification

- Auto identification and data collection technology
- Enabling "smart items"
- Chip stores unique ID and information
- Tag transmits information wirelessly via radio waves
- Many different frequencies
  (e.g. HF 13.56 MHz, UHF 915 MHZ)

Advantages

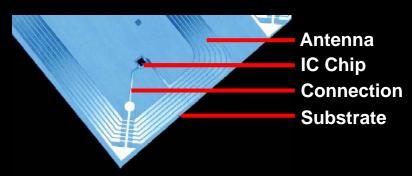
– No line of sight required

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- Read multiple tags simultaneously
- Increased accuracy

### • Examples

- Security Badges
- EZ-Pass



# **RFID Tags: Passive vs. Active**

|                     | Active                                      | Passive  |
|---------------------|---|--|
| Power Source        | Internal battery on tag                     | Powered by radio waves                                   |
| Life                | Limited by battery                          | Unlimited  |
| Operating Temp      | More limited                                | Wide range (-40°-185°F)                                  |
| Range               | Longer                                      | Shorter  |
| Memory Capacity     | Larger                                      | Smaller  |
| Feature Set         | Additional sensors, alarms, GPS             | Identity, basic data                                     |
| Cost                | \$10-\$100                                  | 15¢ - \$1s   |
| Example Use<br>Case | Track large assets, save information to tag | Single use tags, typically in open-<br>loop supply chain |



# **RFID Tags: Varying Frequencies**



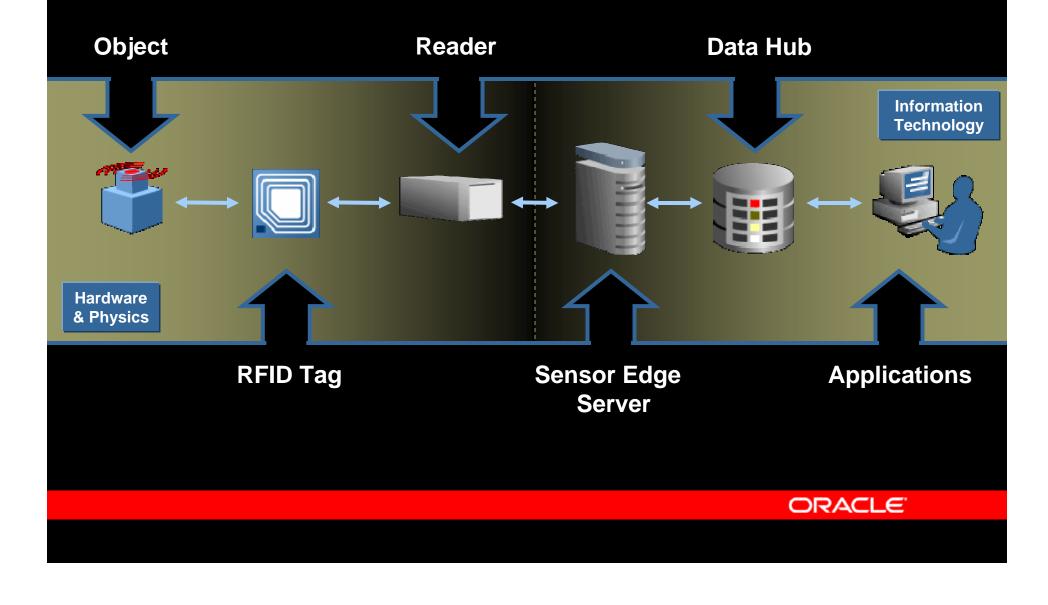
### Considerations

- Directionality
- Anti-collision
  - Identifying multiple tags at once
- Data capacity
- Data rate
- Reflection & interference
- Privacy

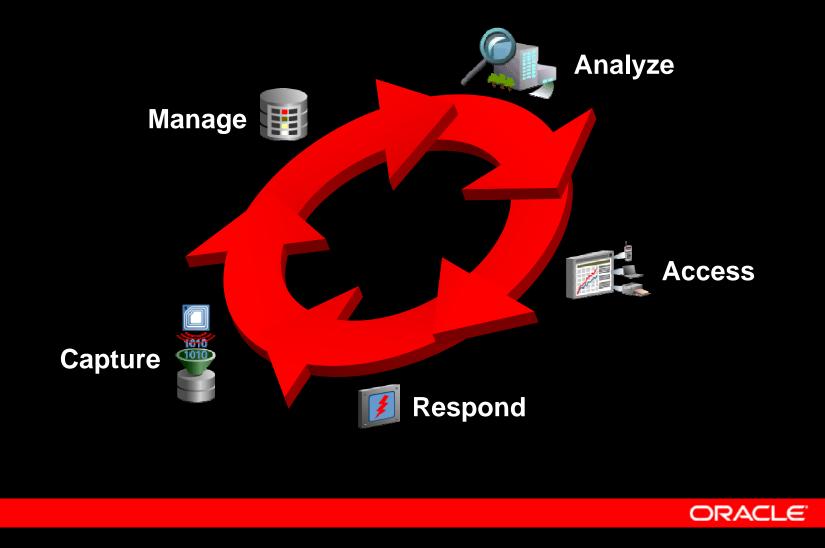
- Regulations & standards
- Reader-to-tag
- Tag data
- Supply chain partners
- International availability
- Tag cost
- Security (ex. Blocker tag)



# RFID: Physical World $\rightarrow$ IT World



## **Information Challenges**



# **Challenge: Capture**





### Many types of event sources and sensors

 RFID (handheld, portal, truck mount, etc.), barcode, location, moisture, temperature

### Many RFID and sensor vendors

- Alien, Intermec, Matrics, ThingMagic, SAMsys, Zebra
- Many different frequencies, protocols, interfaces
  - LF, HF, VHF, UHF, Microwave
  - Ethernet, PCMCIA, RS-232

### Many devices in different locations to manage

- Device health, device upgrade
- Central management

### Information Capture

- Data format not consistent
- Data is granular and redundant
- Information based on observations from multiple sensor sources





# **Oracle Edge Server**

### Collect Sensor Data

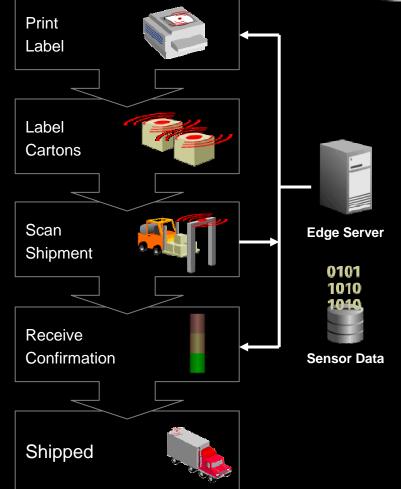
- RFID Readers, RFID Label Printers, Light Stacks
- Cleanse Sensor Data
  - Cleanse, Normalize, Filter Sensor Events

### Dispatch Sensor Data

- Deliver Sensor Data to Backend Systems
- Device Management
  - Manage and Monitor Sensors and Response Devices

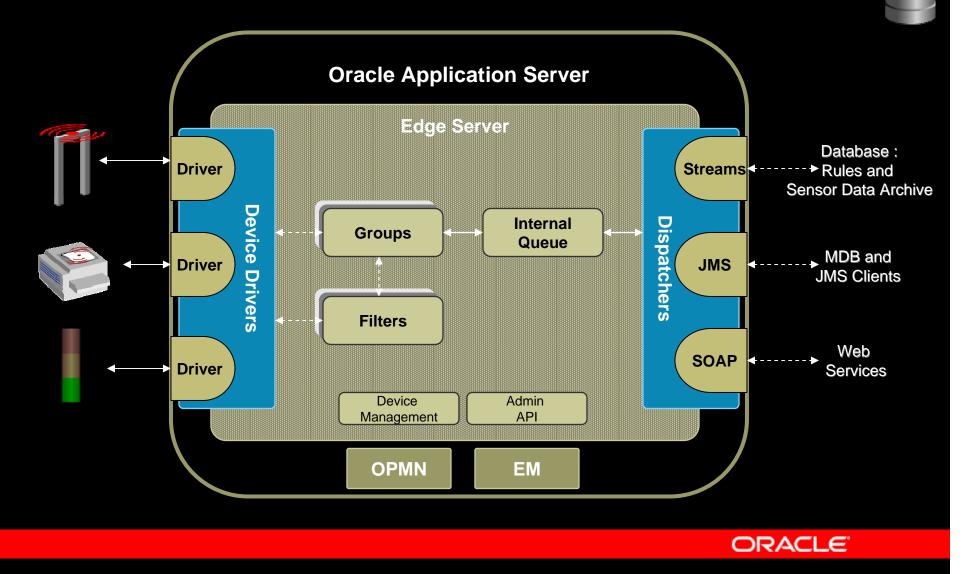
### Edge Developer Kit

 Extend Edge Server to Support New Devices



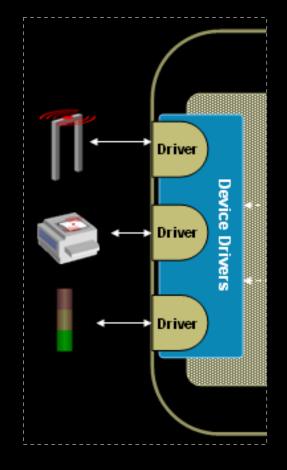
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# **Oracle Edge Server**



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## Oracle Edge Server Sensor Devices Support



### **Driver Framework**

- Plug-and-play architecture
- Develop new drivers anytime
- Applications are device agnostic

### Sensor and Device Support

- RFID Readers
- RFID Label Printers
- Light Stacks
- Extensible to other devices

### • Drivers (Available in 10.1.2)

- Alien RFID Readers
- Intermec RFID Readers
- Patlite Light Stacks
- Zebra RFID Label Printers (OTN)

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## Oracle Edge Server Device Management

Wireless elcome to Sensor Services Management Too Edge Server List Select an Edge Server and... (Manage Edge Dentes) (Manage Edge Device Orsops) (Manage Edge Dispatch Ind edge server can I do with Sensor Services Management Tool ? RFID Edge Serve te this central console to manage all the Edge Servers across your interprise. Upload new components or select an Edge Server to mana socialed devices. This cand dispatchers. This console can be used nage and register Edge Devices for the sel Manage and register toge toences for the selected toge Manage Edge Derice Groups for the selected Edge Server Manage Edge Dispatchers for the selected Edge Server Upload new Filters to the Edge Servers Upload new Filters to the Edge Servers Upload new Dispatchers to the Edge Servers Spatem | Users | Econdation | Senses | Content | Senses Senses | Logist | Versilog | He get 0 1996, 2004, Oracle All optic reserved. Wireless Lage Servers | Drivers | Filters | Idae Server rfid edge servert Edge Orvices Edge Device Genups Edge ( oe and wasion E-los Device Groups from this elect an odge device group and ... Delete Fitter Control Edt od.At Cuthpan At Status Group Filter Deulce Filter D All Edge Device Group Vinassigned EdgeEvent Device 1 EdgeEventDevi jiong's test device2 Jong's Test Driver Test Group 1 Edge Devices Edge Device Groups Edge Dispatchers System | Users | Econdation | Senices | Content | Senices | Logod | Mew-Log | Help purph #1999, 2004, Oracle Advantancement. Iracle Application Serve 0 0 Wireless liter Managemer Upload New Filts TIP Opload the newest Filters to the Edge Server Chase Masses Tue, 11 May 2004 08:50:06 CrossReaderRedundartFilter oracle edge filter CrossReaderRedundartFilter1.0 racle edge fiter Shelf-iter 1.0 Tox. 11 May 2004 00-50-07 O Shelf-ite Shall Filter O PassFilter oracle edge filter PassFilter Tun 11 May 2004 08 50 07 -10 Pass Filler Tom. 11 May 2004 08:50 07 O PuterPassFilter oracle edge filter PatletPassFilter Dates Date Fills Tue, 11 May 2004 08:50:07 -O PaletShelfiter oracle edge fiber PalletShelf-iter 1.0 Pallet Shelf Filter System | Users | Envirotem | Sensors | Envirotem | Sensors | Sensors | Legost | Mem.Log | Help

### Edge Server Management

- Centralized Management of all Edge Servers
- Enterprise Manager Integration

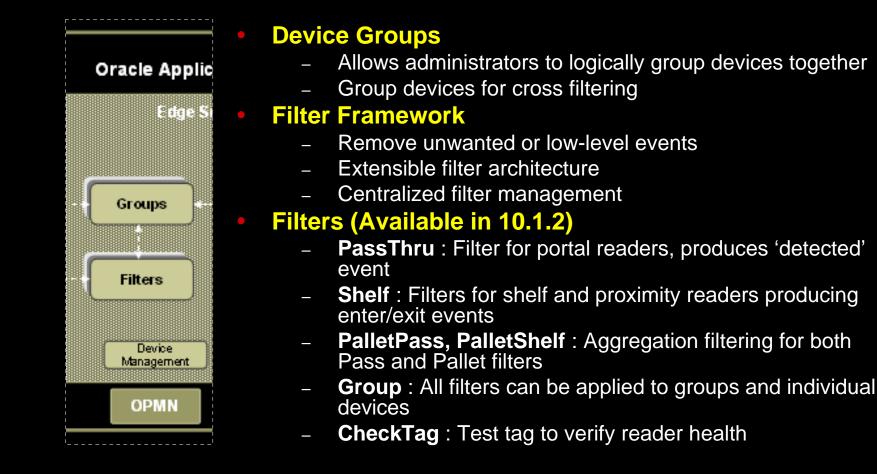
### Device Management

- Centralized Management
  - Device Drivers
  - Filters
  - Dispatchers
- Extending Edge Capabilities
  - Edge Developer Kit
  - Centralized Archive upload
  - Custom Driver Parameters exposed through UI



## Oracle Edge Server Device Groups and Filters

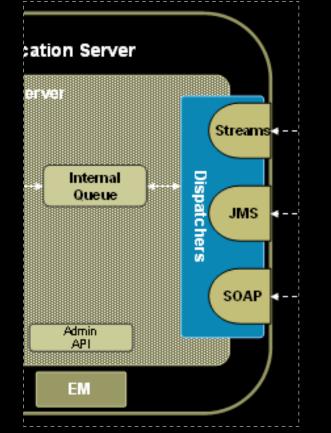






## **Oracle Edge Server** Internal Queue and Dispatcher





#### Internal Queue

- Guarantees data will not be lost if dispatch link is down
- Dynamically switches between transient and persistent store and forward

### **Dispatcher Framework**

- Send normalized and "relevant" events to database and applications
- Extensible dispatcher framework
- Centralized dispatcher management

### Dispatchers (Available in 10.1.2)

- Streams : Applications can be written as PL/SQL, C++, or Java code that is called by the database upon satisfying specific rules, or JMS listener on the Application Server.
- **JMS (OC4J)** : Applications can be written as JMS Listener or Message Driven Beans
- Web Services : Call out to customer application SOAP routines when events are received
- HTTP : Post to specified URL when events are received



## Oracle Edge Server Edge Developer Kit (EDK)

### Develop Extensions

- Driver Extensions
- Dispatcher Extensions
- Filter Extensions

### Develop Sensor Enabled Applications

- Small footprint
- Easy to Manage
- Identical Application Interfaces

### Test code with Hardware or Simulation tools

- Reader Simulator
- Filter Simulator
- Dispatcher Simulator





# **EPC Compliance Enabler**



# **EPC Compliance Enabler**

### Meet the Industry Mandate Deadlines

- Wal-Mart, DOD, Metro, Tesco, Target, Albertson's, etc.

### Quick to Install and Comply

- No footprint requirements
- Supports any backend system: Oracle, Legacy, Other

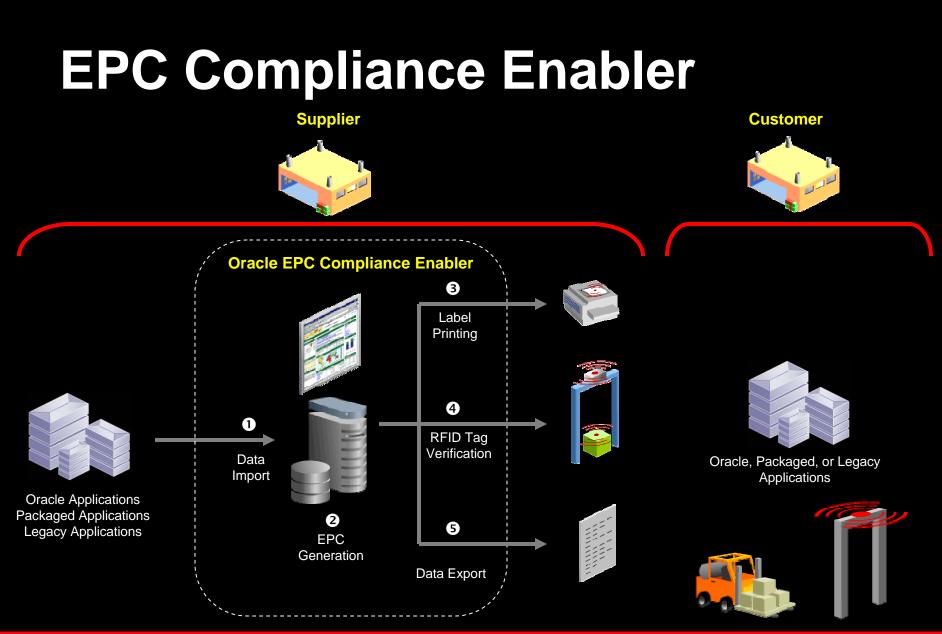
### Invest Now for the Future

- Single or Global Deployments
- Scalable, Reliable Architecture
- Standards-Based Enterprise RFID Infrastructure

### Upgrade Path

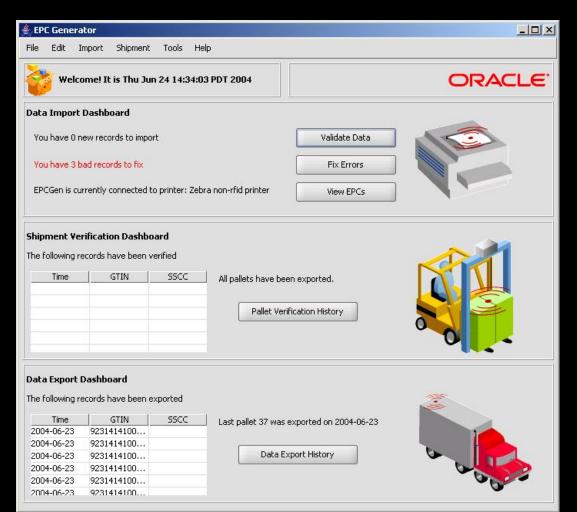
- Easy to integrate into existing systems
- Seamlessly upgrade to Oracle WMS 11.i.10+







# **EPC Compliance Enabler**





# Functionality

#### Data Import

- ASN data from Oracle or legacy system
- Flexible formats: Database tables, XML files, Web Service
- Either GTIN or SSCC defined
- Data correction interface with case level atomicity

#### EPC Generation

- EPC Generation Rules: Define, Store, Export
- GTIN vs. SSCC
- Configurable encoding 96-bit vs. 256 bit, etc.

#### RFID Label Printing

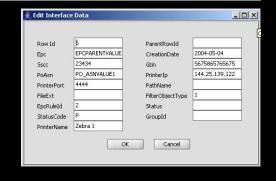
- Standard Integration: XML file produced with EPC
- Loftware, Zebra and more

#### RFID Tag Verification

- Read EPCs and mark seen cases/pallets
- Configurable thresholds
- Error messages: if extra cases seen, if not "enough" cases seen
- Notifications via response devices: light stacks, message boards, audio
- Data Export
  - Flexible formats: Database tables, XML files
  - Further integration with OracleAS Integration and B2B

| 1 | EPCPARENT | May 4, 2004 | 23434       |            |           |            |      |     |
|---|-----------|-------------|-------------|------------|-----------|------------|------|-----|
|   | EPCCHILDV |             |             | 5675865765 | PO_ASNVAL | 144.25.139 | 4444 |     |
| 1 |           | May 4, 2004 | 223433434   | 5234367586 | PO_ASNVAL | 144.25.139 | 4444 |     |
|   | EPCCHILDV | May 4, 2004 | 2234324323  | 5675865234 | PO_ASNVAL | 144.25.139 | 4444 |     |
|   | EPCPARENT | May 4, 2004 | 21132323434 | 5623432434 | PO_ASNVAL | 144.25.139 | 4444 | 100 |
| 4 | EPCCHILDV | May 4, 2004 | 2343243242  | 5354243246 | PO_ASNVAL | 144.25.139 | 4444 |     |
|   |           |             |             |            |           |            |      |     |
|   |           |             |             |            |           |            |      |     |

|                              | EPC Rule Name | EPC<br>2004-06-23 |     | Default Rule         | Y                  |                           |  |  |
|------------------------------|---------------|-------------------|-----|----------------------|--------------------|---------------------------|--|--|
|                              | Start Date    |                   |     | Threshold Percentage |                    |                           |  |  |
|                              | End Date      |                   |     | 1                    |                    |                           |  |  |
| Sequence Comp                |               | nent              | Com | ponent Value         | EPC Segment Length | EPC Output Representation |  |  |
|                              | 00110000      |                   |     | 8 BIN                |                    |                           |  |  |
|                              |               |                   |     | 3 BUN                |                    |                           |  |  |
|                              | 010           |                   |     | 3 BIN                |                    |                           |  |  |
| 40 COMPANY-PREFIX<br>50 GTIN |               |                   |     |                      | 34 BIN             |                           |  |  |
|                              |               |                   |     |                      | 10 BIN             |                           |  |  |
|                              |               |                   |     | 38 BIN               |                    |                           |  |  |





# **RFID Pilot Kit**



# **RFID Pilot Kit**

### Gain Insight on Your Business Processes

- Track and trace
- Visibility portal with pre-built reports

### Ready to Capture, Analyze Out-of-the-Box

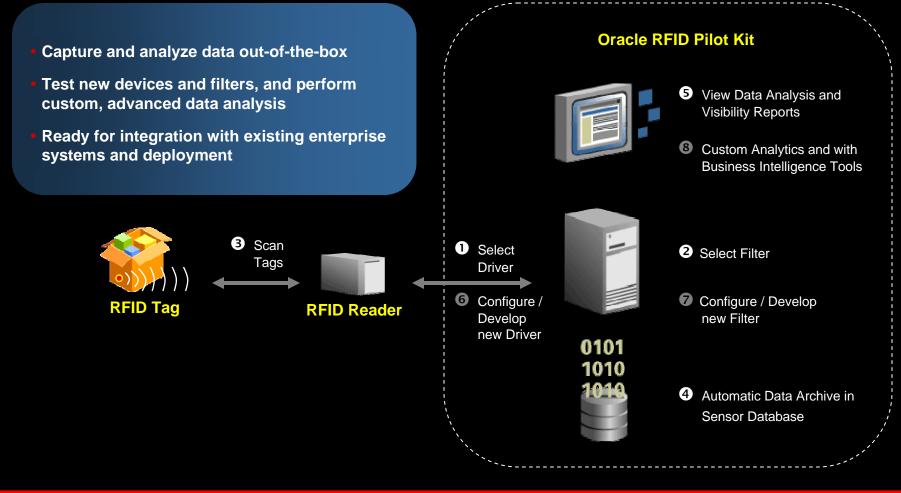
- Plug and play RFID readers and RFID printers
- Secure, scalable data storage
- Powerful business intelligence tools for custom analysis

### • Scale to Global Enterprise Deployment

- Proven, mature technology
- Oracle Database 10g, Oracle Application Server 10g

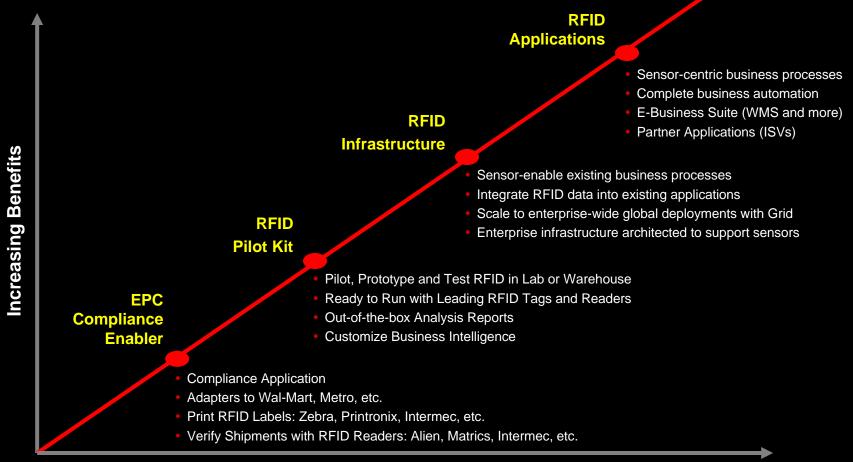


# **RFID Pilot Kit**





## Oracle Sensor-Based Services Flexible Adoption and Implementation Options



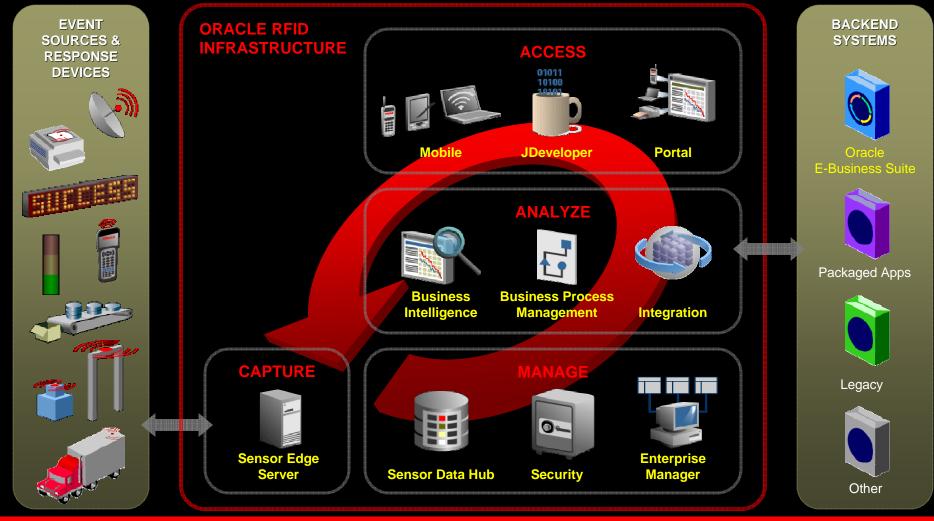
**Increasing RFID Adoption** 

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# **RFID Infrastructure**



# **Oracle RFID Infrastructure**



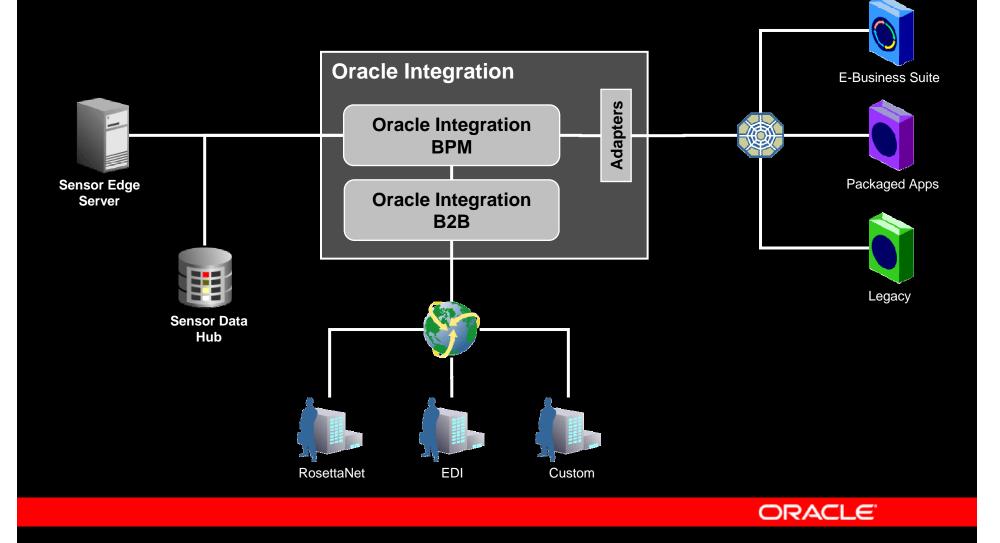
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## **Oracle Sensor Data Hub**

- Central sensor data repository
- Physical world events with context
- 24/7 monitoring for push-based notifications
- Customize rules to triggering notifications and application events
- Maximize sensor technology benefits with minimal application changes



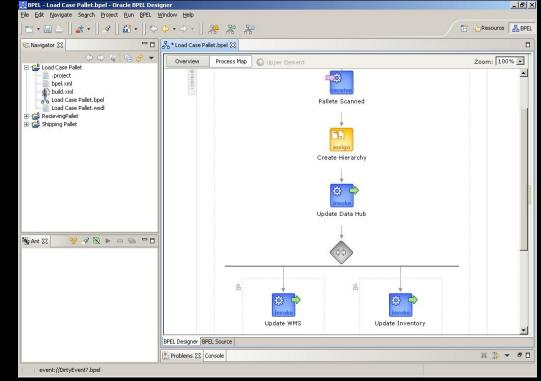
# **Oracle Integration**



# **Oracle BPEL Process Manager**

### Integrate RFID Events

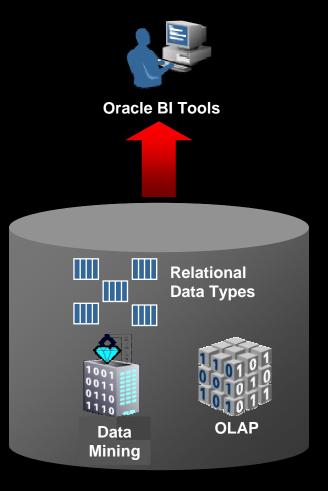
- Raw events
- Aggregation
- Easy to Develop
  - Process Modeling GUI
  - Data type designer
  - Mapping and transformation editor
  - Trading partner management





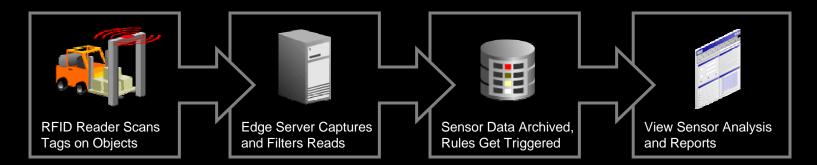
# **Oracle Business Intelligence**

- Single source of information -Oracle Database
- Accessed with the tools you know





## **Sensor Data Reports**



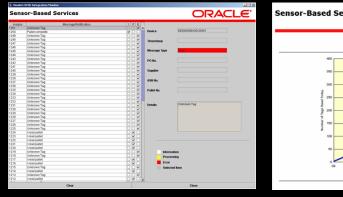
- Tag Reports
  - View and search by:
    - Tag ID
    - Device ID
    - Time
  - View tag read frequency

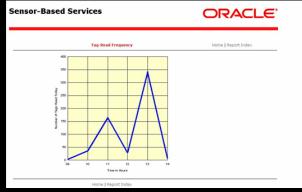
#### ASN Reports

- View and search by:
  - Purchase Orders
  - ASNs
  - Pallets
  - Cases

### **Custom Reports**

- Oracle Reports
- Oracle Discoverer







# Oracle Business Activity Monitoring

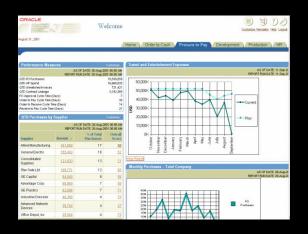
### **Sensor Data Analytics**

- Monitor key performance indicators
- Uncover business trends
- Create real-time event driven processes
- Adapt to changing business requirements
- Optimize entire value chain

### **Business Intelligence Delivered**

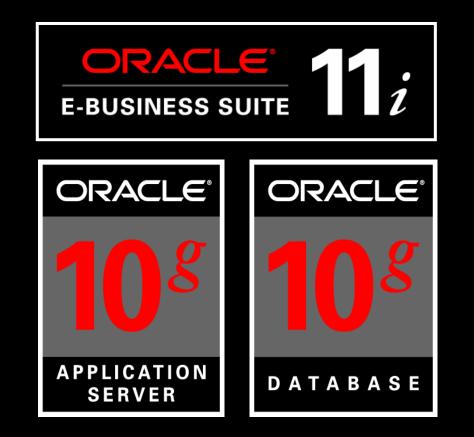
- "Who has the highest order \$\$ volume?"
- "Where are orders delayed?"
- "When do my perishable items need to be sold?"
- "How many times in the last 6 months have we been out of stock?"

| ORACL           | E Sales           | Manage               | ment       |           |          |           |         |                 |               |             |
|-----------------|-------------------|----------------------|------------|-----------|----------|-----------|---------|-----------------|---------------|-------------|
| 2 FY02 Day -54  | Apr 8, 2002       | Period T             | ype Ouerte | r 💌 Compi | rison Ye | ar/Vear 🛓 | Sales   | Group Mollic    |               | Currency US |
| Sales Manag     | ement KPIs        |                      | 0          |           |          | t,Won,Qu  |         |                 |               | Customize   |
| Name            |                   |                      |            |           |          |           |         | Won C Pris      |               |             |
| Total Pipeline  |                   |                      | 2,322K     | 20.74     | Form     | att       | Won Won | C 0u            | ita           |             |
| Weighted Pipel  | ne                |                      | 1,133K     | 17%       |          |           |         |                 |               |             |
| Wen             |                   |                      | 310K       | -64%      | 3000     |           |         |                 |               |             |
| Win/Loss Ratio  |                   |                      | 0.15       |           | 2500     |           |         | -               | -             |             |
| Direct Reports  | Forecast          |                      | 843K       | 5%        | 2000     |           | -       | 1/              |               |             |
| Won % of Fore   | cast              |                      | 37%        | -0.69     | 1072     |           | 1       | -               |               |             |
| Open Quotes *   | 6 of Forecast     |                      | 10%        | -0.05     | 1500 -   | 2         |         |                 | _             |             |
| Quota           |                   |                      | 903K       | 14%       | 1000     | -         |         |                 | _             |             |
| Wen % of Quot   | 14                |                      | 34%        | -0.61     | 500      | -         |         |                 | _             |             |
| Enrecast % of a | Quota             |                      | 93%        | -0.08     |          |           |         |                 |               |             |
| Leads           |                   |                      | 7,425      | 35%       | 91.02    | 92        |         | 03.02           | 94.02         |             |
| Opportunities 0 | onverted From L   | eads.                | 5%         | -0.01     |          |           |         |                 |               |             |
| A' Lead ratio   |                   |                      | 1%         | 0.02      |          |           |         |                 |               |             |
| Open Quotes     |                   |                      | 82K        | -31%      |          |           |         |                 |               |             |
| Commissions     |                   |                      | 3.4K       | -75%      |          |           |         |                 |               |             |
| Sales Overvi    | ew                |                      |            |           |          |           |         |                 |               | Customize   |
| Sales<br>Group  | Won % of<br>Quota | Won % of<br>Forecast | orecast    | Forecast  | Wan      | Wen       | Queta   | Quuta<br>Change | Open<br>Quote | Ooute       |
| Palmer          | 35%               | 60%                  | 111K       | 10%       | 66K      | -42%      | 190K    | 0%              | 26K           | -28%        |
| Sanborn         | 43%               | 33%                  | 245K       | 9%        | 81K      | 2%        | 188K    | 16%             | 15K           | -41%        |
| Matherson       | 30%               | 59%                  | 102K       | 3%        | 60K      | -43%      | 200K    | 0%              | 11K           | -26%        |
| James           | 35%               | 16%                  | 290K       | 7%        | 47K      | -89%      | 135K    | 16%             | 18K           | -61%        |
| Schwartz        | 30%               | 60%                  | 94K        | 0%        | 56K      | -62%      | 190K    | 11%             | 12%           | 29          |
| Grand           | 34%               | 37%                  | 843K       | 45        | 310K     | 61%       | 903K    | 14%             | B2K           | 311         |





### Oracle Sensor-Based Services Enabling the Real-Time Enterprise



Integrated support for RFID and sensor-based computing.

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