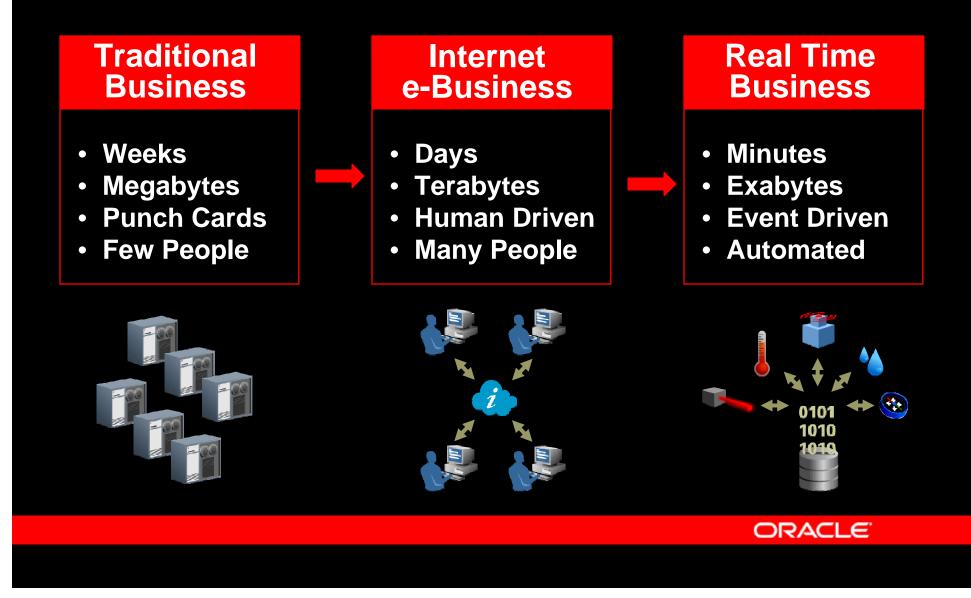


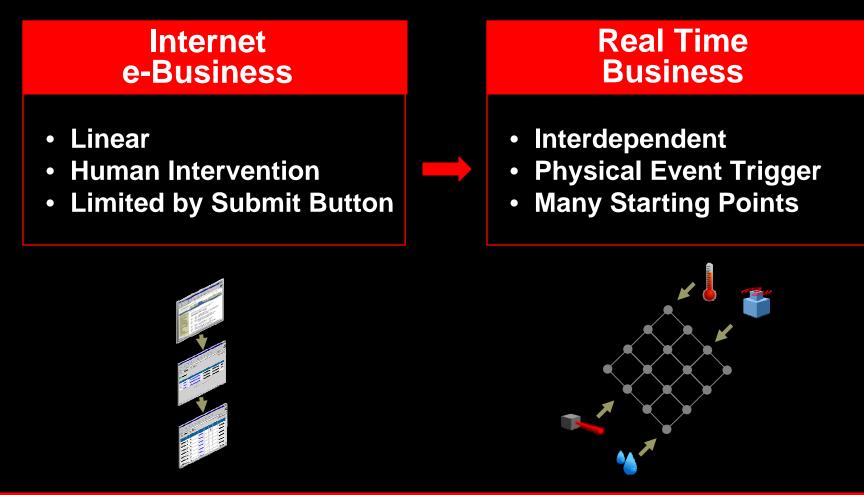
Sensor-Based Services



Business is Becoming Real Time

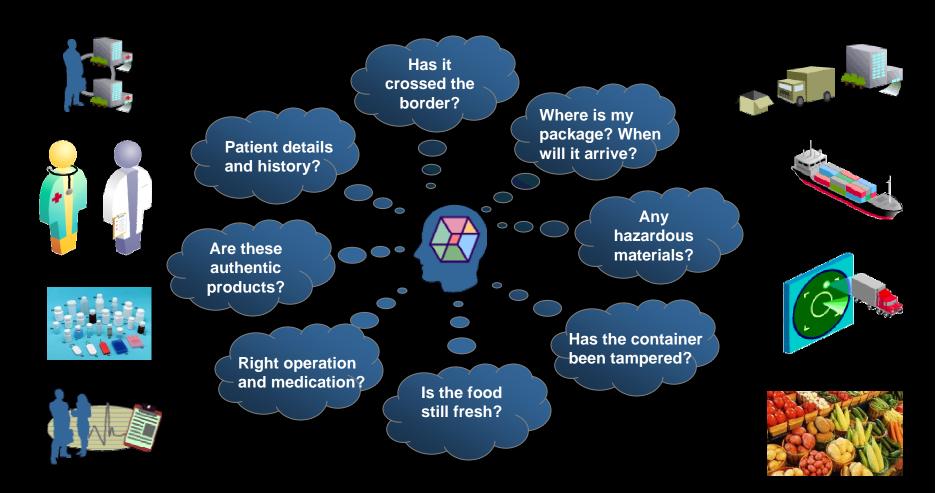


Business Processes Are Interdependent





Businesses Need Information Decisions Depend Upon Accurate Data



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RFID Technology

Radio Frequency Identification

- Auto identification and data collection technology
- Enabling "smart items"
- Chip stores unique ID and information
- Tag transmits information wirelessly via radio waves
- Many different frequencies
 (e.g. HF 13.56 MHz, UHF 915 MHZ)

Advantages

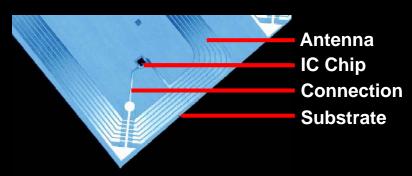
– No line of sight required

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- Read multiple tags simultaneously
- Increased accuracy

• Examples

- Security Badges
- EZ-Pass



RFID Tags: Passive vs. Active

	Active	Passive
Power Source	Internal battery on tag	Powered by radio waves
Life	Limited by battery	Unlimited
Operating Temp	More limited	Wide range (-40°-185°F)
Range	Longer	Shorter
Memory Capacity	Larger	Smaller
Feature Set	Additional sensors, alarms, GPS	Identity, basic data
Cost	\$10-\$100	15¢ - \$1s
Example Use Case	Track large assets, save information to tag	Single use tags, typically in open- loop supply chain



RFID Tags: Varying Frequencies



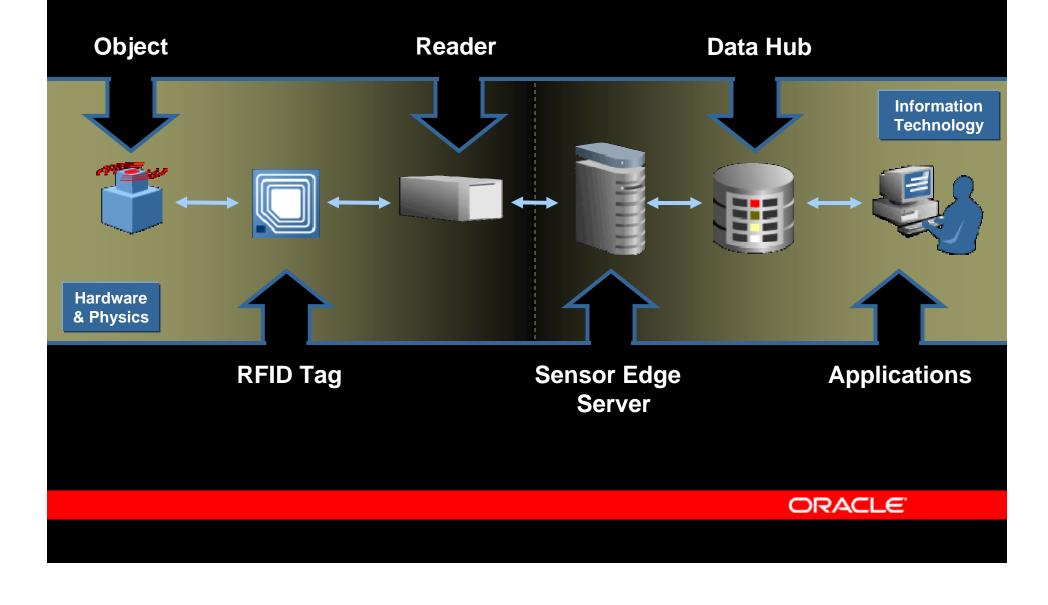
Considerations

- Directionality
- Anti-collision
 - Identifying multiple tags at once
- Data capacity
- Data rate
- Reflection & interference
- Privacy

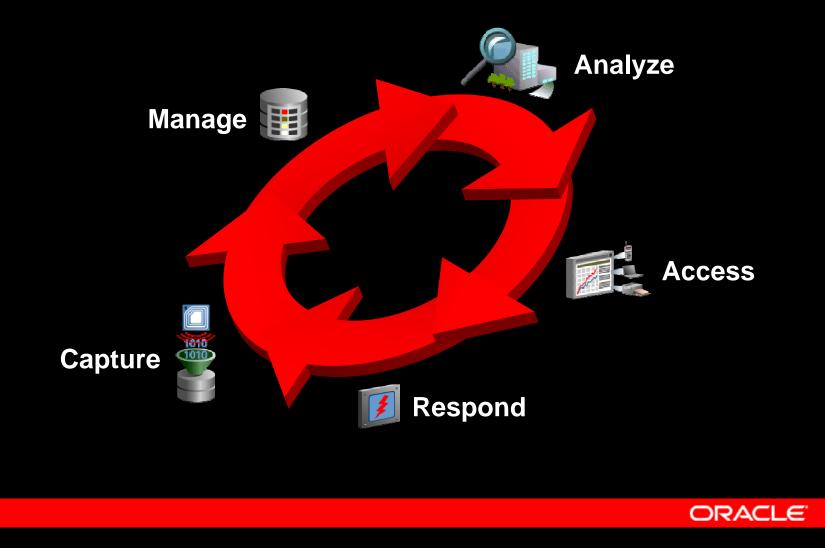
- Regulations & standards
- Reader-to-tag
- Tag data
- Supply chain partners
- International availability
- Tag cost
- Security (ex. Blocker tag)



RFID: Physical World \rightarrow IT World



Information Challenges



Challenge: Capture





Many types of event sources and sensors

 RFID (handheld, portal, truck mount, etc.), barcode, location, moisture, temperature

Many RFID and sensor vendors

- Alien, Intermec, Matrics, ThingMagic, SAMsys, Zebra
- Many different frequencies, protocols, interfaces
 - LF, HF, VHF, UHF, Microwave
 - Ethernet, PCMCIA, RS-232

Many devices in different locations to manage

- Device health, device upgrade
- Central management

Information Capture

- Data format not consistent
- Data is granular and redundant
- Information based on observations from multiple sensor sources





Oracle Edge Server

Collect Sensor Data

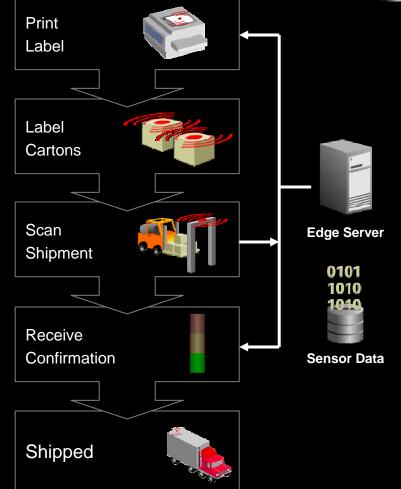
- RFID Readers, RFID Label Printers, Light Stacks
- Cleanse Sensor Data
 - Cleanse, Normalize, Filter Sensor Events

Dispatch Sensor Data

- Deliver Sensor Data to Backend Systems
- Device Management
 - Manage and Monitor Sensors and Response Devices

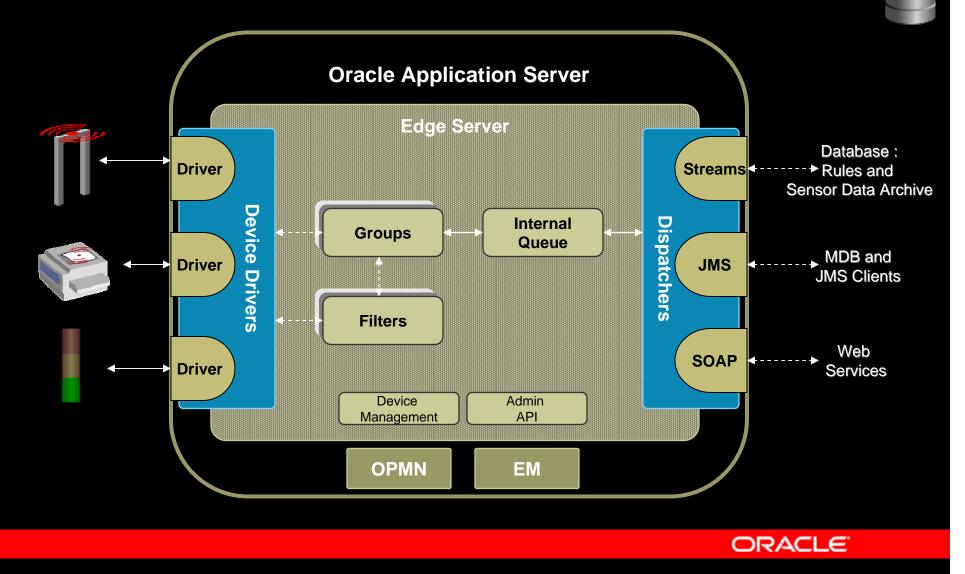
Edge Developer Kit

 Extend Edge Server to Support New Devices



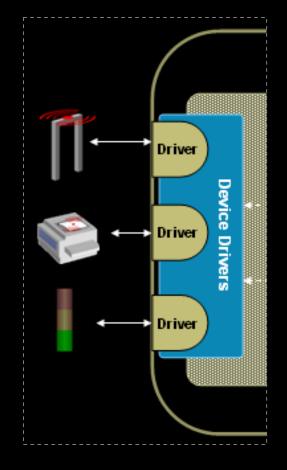
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Oracle Edge Server



1010

Oracle Edge Server Sensor Devices Support



Driver Framework

- Plug-and-play architecture
- Develop new drivers anytime
- Applications are device agnostic

Sensor and Device Support

- RFID Readers
- RFID Label Printers
- Light Stacks
- Extensible to other devices

• Drivers (Available in 10.1.2)

- Alien RFID Readers
- Intermec RFID Readers
- Patlite Light Stacks
- Zebra RFID Label Printers (OTN)

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Oracle Edge Server Device Management

Wireless elcome to Sensor Services Management Too Edge Server List Select an Edge Server and... (Manage Edge Dentes) (Manage Edge Device Orsops) (Manage Edge Dispatch Ind edge server can I do with Sensor Services Management Tool ? RFID Edge Serve te this central console to manage all the Edge Servers across your interprise. Upload new components or select an Edge Server to mana socialed devices. This cand dispatchers. This console can be used nage and register Edge Devices for the sel Manage and register toge toences for the selected toge Manage Edge Derice Groups for the selected Edge Server Manage Edge Dispatchers for the selected Edge Server Upload new Filters to the Edge Servers Upload new Filters to the Edge Servers Upload new Dispatchers to the Edge Servers Spatem | Users | Econdation | Senses | Content | Senses Senses | Logist | Versilog | He get 0 1996, 2004, Oracle All optic reserved. Wireless Lage Servers | Drivers | Filters | Idae Server rfid edge servert Edge Orvices Edge Device Genups Edge (oe and wasion E-los Device Groups from this elect an odge device group and ... Delete Fitter Control Edt od.At Cuthpan At Status Group Filter Deulce Filter D All Edge Device Group Vinassigned EdgeEvent Device 1 EdgeEventDevi jiong's test device2 Jong's Test Driver Test Group 1 Edge Devices Edge Device Groups Edge Dispatchers System | Users | Econdation | Senices | Content | Senices | Logod | Mew-Log | Help purph #1999, 2004, Oracle Advantancement. Iracle Application Serve 0 0 Wireless liter Managemer Upload New Filts TIP Opload the newest Filters to the Edge Server Chase Masses Tue, 11 May 2004 08:50:06 CrossReaderRedundartFilter oracle edge filter CrossReaderRedundartFilter1.0 racle edge fiter Shelf-iter 1.0 Tox. 11 May 2004 00-50-07 O Shelf-ite Shall Filter O PassFilter oracle edge filter PassFilter Tun 11 May 2004 08 50 07 -10 Pass Filler Tom. 11 May 2004 08:50 07 O PuterPassFilter oracle edge filter PatletPassFilter Dates Date Fills Tue, 11 May 2004 08:50:07 -O PaletShelfiter oracle edge fiber PalletShelf-iter 1.0 Pallet Shelf Filter System | Users | Envirotem | Sensors | Envirotem | Sensors | Sensors | Legost | Mem.Log | Help

Edge Server Management

- Centralized Management of all Edge Servers
- Enterprise Manager Integration

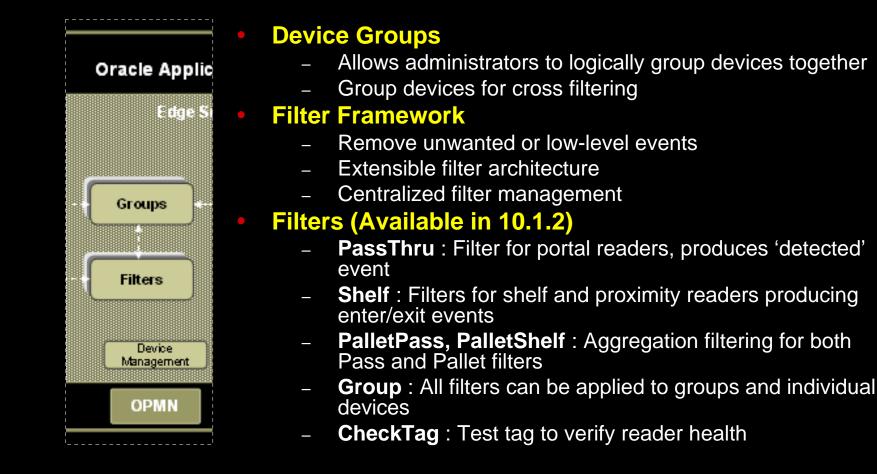
Device Management

- Centralized Management
 - Device Drivers
 - Filters
 - Dispatchers
- Extending Edge Capabilities
 - Edge Developer Kit
 - Centralized Archive upload
 - Custom Driver Parameters exposed through UI



Oracle Edge Server Device Groups and Filters

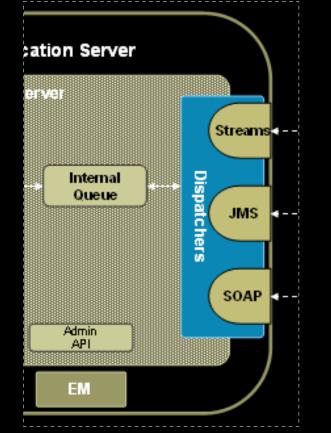






Oracle Edge Server Internal Queue and Dispatcher





Internal Queue

- Guarantees data will not be lost if dispatch link is down
- Dynamically switches between transient and persistent store and forward

Dispatcher Framework

- Send normalized and "relevant" events to database and applications
- Extensible dispatcher framework
- Centralized dispatcher management

Dispatchers (Available in 10.1.2)

- Streams : Applications can be written as PL/SQL, C++, or Java code that is called by the database upon satisfying specific rules, or JMS listener on the Application Server.
- **JMS (OC4J)** : Applications can be written as JMS Listener or Message Driven Beans
- Web Services : Call out to customer application SOAP routines when events are received
- HTTP : Post to specified URL when events are received



Oracle Edge Server Edge Developer Kit (EDK)

Develop Extensions

- Driver Extensions
- Dispatcher Extensions
- Filter Extensions

Develop Sensor Enabled Applications

- Small footprint
- Easy to Manage
- Identical Application Interfaces

Test code with Hardware or Simulation tools

- Reader Simulator
- Filter Simulator
- Dispatcher Simulator





EPC Compliance Enabler



EPC Compliance Enabler

Meet the Industry Mandate Deadlines

- Wal-Mart, DOD, Metro, Tesco, Target, Albertson's, etc.

Quick to Install and Comply

- No footprint requirements
- Supports any backend system: Oracle, Legacy, Other

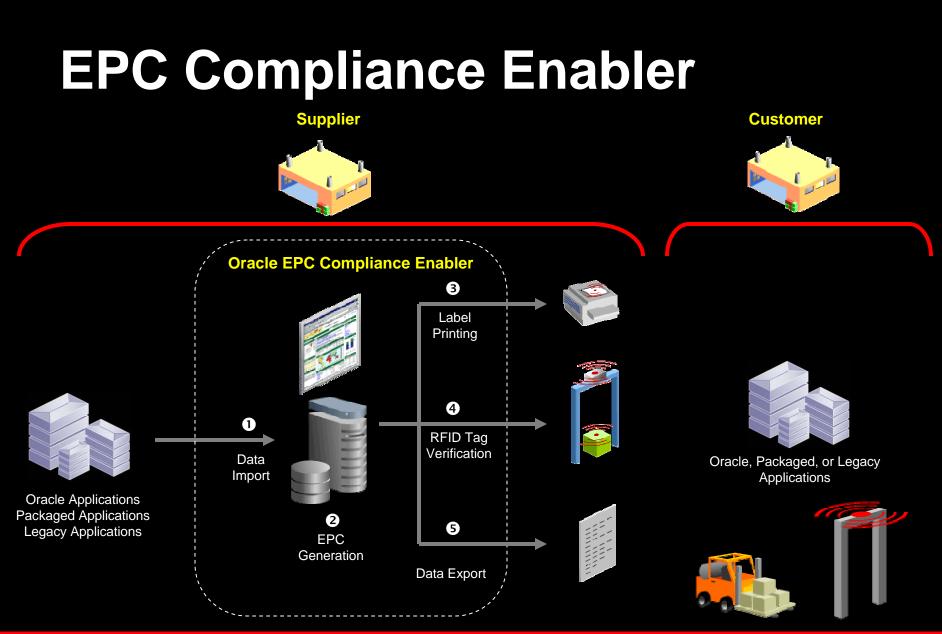
Invest Now for the Future

- Single or Global Deployments
- Scalable, Reliable Architecture
- Standards-Based Enterprise RFID Infrastructure

Upgrade Path

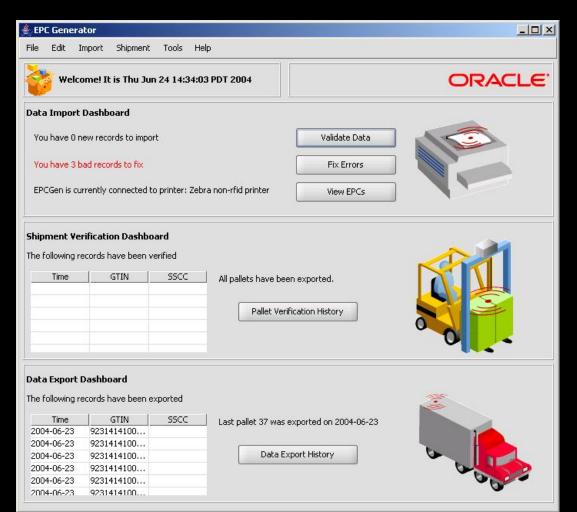
- Easy to integrate into existing systems
- Seamlessly upgrade to Oracle WMS 11.i.10+







EPC Compliance Enabler





Functionality

Data Import

- ASN data from Oracle or legacy system
- Flexible formats: Database tables, XML files, Web Service
- Either GTIN or SSCC defined
- Data correction interface with case level atomicity

EPC Generation

- EPC Generation Rules: Define, Store, Export
- GTIN vs. SSCC
- Configurable encoding 96-bit vs. 256 bit, etc.

RFID Label Printing

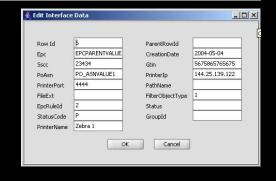
- Standard Integration: XML file produced with EPC
- Loftware, Zebra and more

RFID Tag Verification

- Read EPCs and mark seen cases/pallets
- Configurable thresholds
- Error messages: if extra cases seen, if not "enough" cases seen
- Notifications via response devices: light stacks, message boards, audio
- Data Export
 - Flexible formats: Database tables, XML files
 - Further integration with OracleAS Integration and B2B

1	EPCPARENT	May 4, 2004	23434					
	EPCCHILDV			5675865765	PO_ASNVAL	144.25.139	4444	
1		May 4, 2004	223433434	5234367586	PO_ASNVAL	144.25.139	4444	
	EPCCHILDV	May 4, 2004	2234324323	5675865234	PO_ASNVAL	144.25.139	4444	
	EPCPARENT	May 4, 2004	21132323434	5623432434	PO_ASNVAL	144.25.139	4444	100
4	EPCCHILDV	May 4, 2004	2343243242	5354243246	PO_ASNVAL	144.25.139	4444	

	EPC Rule Name	EPC 2004-06-23		Default Rule	Y			
	Start Date			Threshold Percentage				
	End Date			1				
Sequence Comp		nent	Com	ponent Value	EPC Segment Length	EPC Output Representation		
	00110000			8 BIN				
				3 BUN				
	010			3 BIN				
40 COMPANY-PREFIX 50 GTIN					34 BIN			
					10 BIN			
				38 BIN				





RFID Pilot Kit



RFID Pilot Kit

Gain Insight on Your Business Processes

- Track and trace
- Visibility portal with pre-built reports

Ready to Capture, Analyze Out-of-the-Box

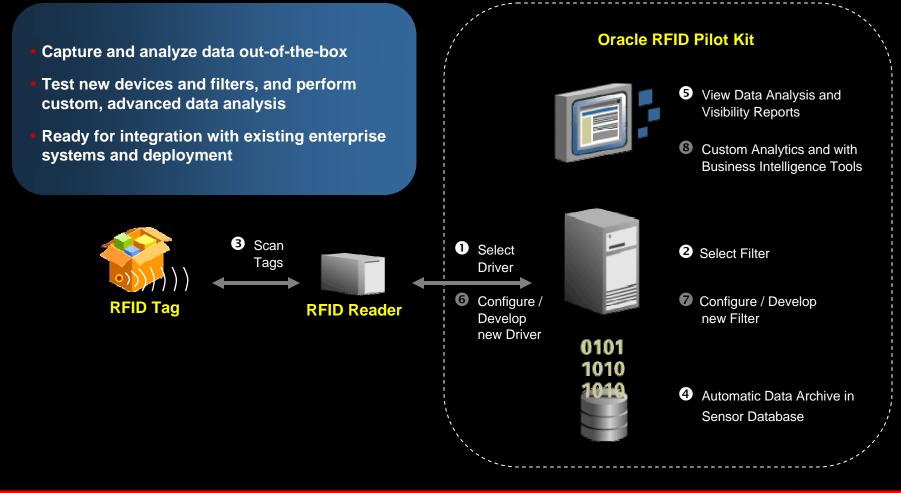
- Plug and play RFID readers and RFID printers
- Secure, scalable data storage
- Powerful business intelligence tools for custom analysis

• Scale to Global Enterprise Deployment

- Proven, mature technology
- Oracle Database 10g, Oracle Application Server 10g

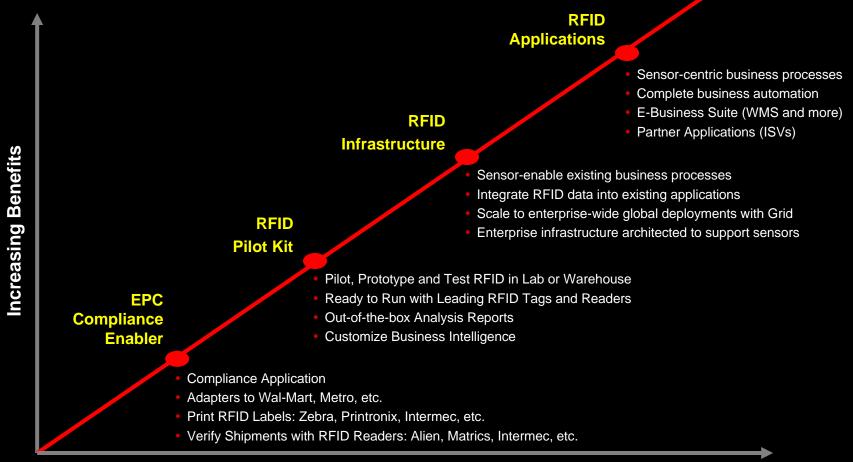


RFID Pilot Kit





Oracle Sensor-Based Services Flexible Adoption and Implementation Options



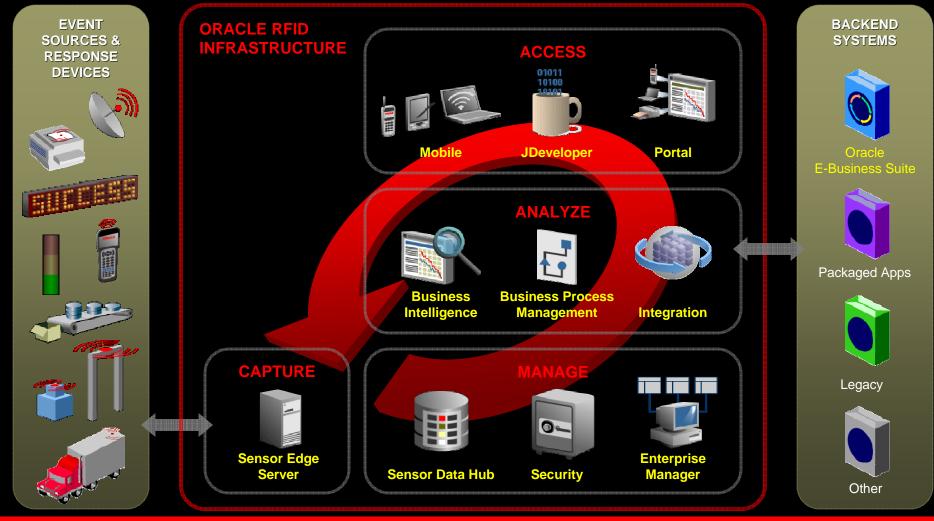
Increasing RFID Adoption

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RFID Infrastructure



Oracle RFID Infrastructure



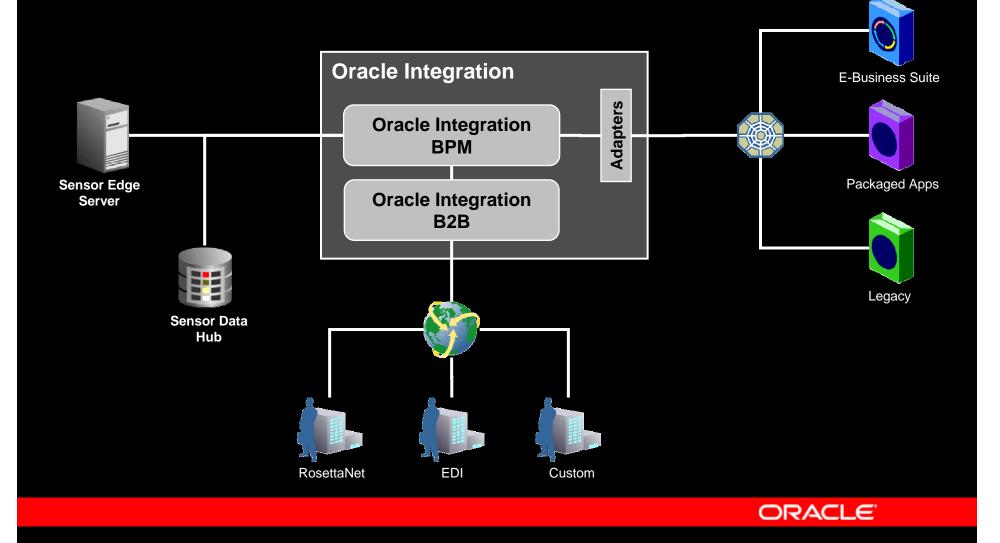
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Oracle Sensor Data Hub

- Central sensor data repository
- Physical world events with context
- 24/7 monitoring for push-based notifications
- Customize rules to triggering notifications and application events
- Maximize sensor technology benefits with minimal application changes



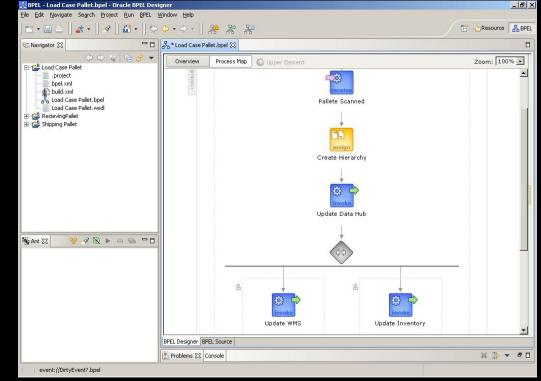
Oracle Integration



Oracle BPEL Process Manager

Integrate RFID Events

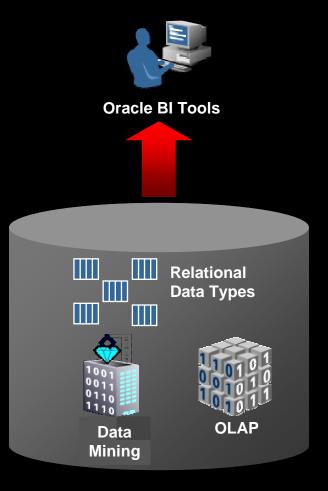
- Raw events
- Aggregation
- Easy to Develop
 - Process Modeling GUI
 - Data type designer
 - Mapping and transformation editor
 - Trading partner management





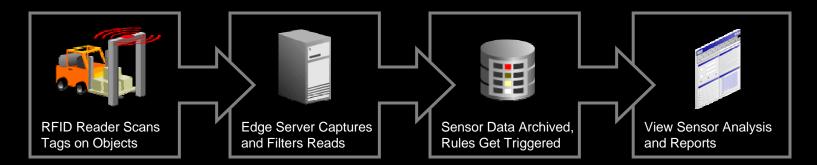
Oracle Business Intelligence

- Single source of information -Oracle Database
- Accessed with the tools you know





Sensor Data Reports



- Tag Reports
 - View and search by:
 - Tag ID
 - Device ID
 - Time
 - View tag read frequency

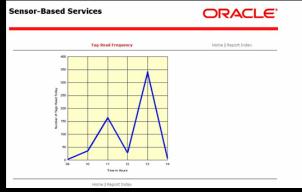
ASN Reports

- View and search by:
 - Purchase Orders
 - ASNs
 - Pallets
 - Cases

Custom Reports

- Oracle Reports
- Oracle Discoverer







Oracle Business Activity Monitoring

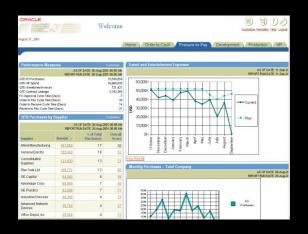
Sensor Data Analytics

- Monitor key performance indicators
- Uncover business trends
- Create real-time event driven processes
- Adapt to changing business requirements
- Optimize entire value chain

Business Intelligence Delivered

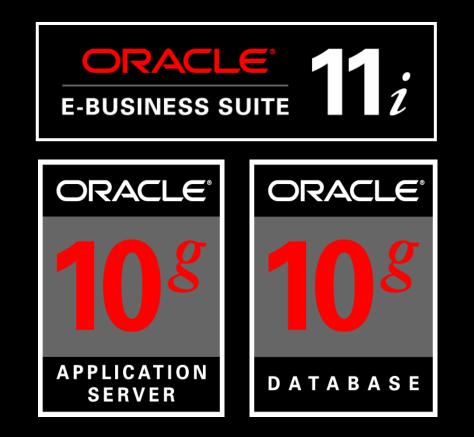
- "Who has the highest order \$\$ volume?"
- "Where are orders delayed?"
- "When do my perishable items need to be sold?"
- "How many times in the last 6 months have we been out of stock?"

ORACL	E Sales	Manage	ment							
2 FY02 Day -54	Apr 8, 2002	Period T	ype Ouerte	r 💌 Compi	rison Ye	ar/Vear 🛓	Sales	Group Mollic		Currency US
Sales Manag	ement KPIs		0			t,Won,Qu				Customize
Name								Won C Pris		
Total Pipeline			2,322K	20.74	Form	att	Won Won	C 0u	ita	
Weighted Pipel	ne		1,133K	17%						
Wen			310K	-64%	3000					
Win/Loss Ratio			0.15		2500			-	-	
Direct Reports	Forecast		843K	5%	2000		-	1/		
Won % of Fore	cast		37%	-0.69	1072		1	-		
Open Quotes *	6 of Forecast		10%	-0.05	1500 -	2			_	
Quota			903K	14%	1000	-			_	
Wen % of Quot	14		34%	-0.61	500	-			_	
Enrecast % of a	Quota		93%	-0.08						
Leads			7,425	35%	91.02	92		03.02	94.02	
Opportunities 0	onverted From L	eads.	5%	-0.01						
A' Lead ratio			1%	0.02						
Open Quotes			82K	-31%						
Commissions			3.4K	-75%						
Sales Overvi	ew									Customize
Sales Group	Won % of Quota	Won % of Forecast	orecast	Forecast	Wan	Wen	Queta	Quuta Change	Open Quote	Ooute
Palmer	35%	60%	111K	10%	66K	-42%	190K	0%	26K	-28%
Sanborn	43%	33%	245K	9%	81K	2%	188K	16%	15K	-41%
Matherson	30%	59%	102K	3%	60K	-43%	200K	0%	11K	-26%
James	35%	16%	290K	7%	47K	-89%	135K	16%	18K	-61%
Schwartz	30%	60%	94K	0%	56K	-62%	190K	11%	12%	29
Grand	34%	37%	843K	45	310K	61%	903K	14%	B2K	311





Oracle Sensor-Based Services Enabling the Real-Time Enterprise



Integrated support for RFID and sensor-based computing.

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