4<sup>th</sup> Annual Middle East RFID Summit 2006 13-14 September, DUBAI The Emirates Towers Hotel

# WHAT IS DRIVING RFID TECHNOLOGY?

13-14 September, DUBAI The Emirates Towers Hotel

- 1 RFIDba
- 2 Introduction RFID
- **3 RFID Applications and Drivers**

The Business of RFID Worldwide...

4 Conclusion













## **International RFID Business Association**

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- Founded in 2004
- Not-for-Profit
- End-User Driven
- Vendor Neutral
- Representatives in 28 Countries and growing



THE BUSINESS OF RFID WORLDWIDE IN















## RFIDba Educational Reference Model



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Best Best CORE Certified RFID Practioners Program™ Master **Practices** Practices Lev el Forum Forum Manufacturing e e Automotive Aerospace Industry Strategy Military Strategy Maritime Logistics industry Retail Lev el Science 400 **RFID Business RFID Systems** Lev el Strategy Strategy Business 300 Deployment Management Program Management Advanced RFID Principles Advanced RFID Principles Lev el for Solution Planners 200 For Implementers Executive Brief - CiO Executive Brief - CxO RFID Fundamentals RFID Fundamentals Lev el for IT Professionals for Business Professionals 100  $\frac{0}{0}$ IT **Business Business Executive Operations & Management Operations & Management** Executive **Track** Track **Track Track** 

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## What is RFID?

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Radio Frequency Identification (RFID) is a state-of-the-art technology for identifying any kind of object.



The technology RFID will not replace
the barcode completely but should be used where the barcode
comes to its limitations.













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## Barcode vs. RFID

Visual identification (

No ligne of sight required

Low price  $\langle \rangle$ 



**Higher price** 

One identification at the time



**Bulk reading, Anti-collision** 

Reading distance between

Reading distance between

5 cm and 12 meter



1 mm and 300 meter

Static information (=>)



Dynamic read, write & rewrite

Limited amount of data



Data storage up to 16kb

Process must be adapted on the technologie



Technology can be adapted to the process

Worldwide standards available



**Standards in progress** 





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## A passive RFID Transponder

## Chip

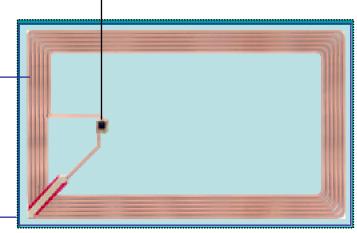
stores information and contains a unique identification number.

#### **Antenna**

is connected to the chip and is powered by the reader to transmit back the requested, stored information.

### **Packaging**

protects the electronics, enables the technology to be adapted to the process and renders it resistant to its environment.



The word transponder comes from transmitter and responder

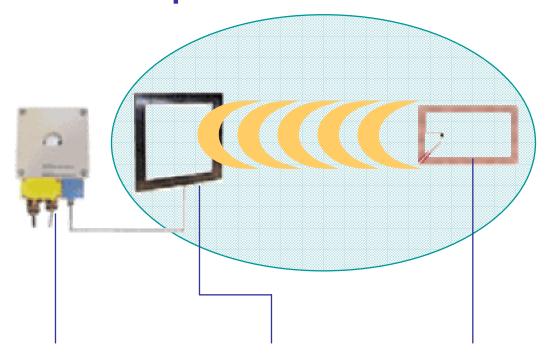




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## How does passive RFID works?



#### Reader

can be stationary or mobile and executes the application.

#### **Antenna**

is connected to the reader and generates a power field.

## **Transponder**

is powered up as soon as it enters the field (inductive). The chip starts the communication process. The standard communication completes in under a second.

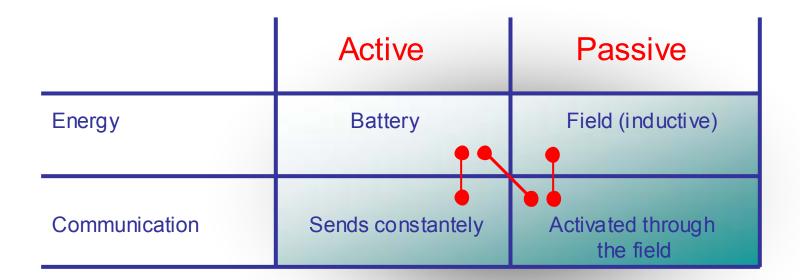




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## **Active / Passive RFID**



Transponder are existing as "passive", "active" and "semi-active" (or semi-passive)





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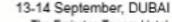








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#### Individuals

- Asset tracking
- Electronic purse
- Payphones

#### **Entertainment**

- Gambling
- Membership cards
- Ski tickets
- Sports (marathon tracking)

#### **Access/Protection**

- Access control (general)
- Anti-theft (any)
- Car immobilizer
- Counterfeit protection
- Electronic keys (hotel, etc.)
- Security areas
- Vehicle access control
- University cards

#### **Transportation/Travel**

- Automatic Fare Collection (AFC)
- Automatic retail fuelling
- Automatic fleet fuelling
- Airline ticketing
- Automotive (any)
- Baggage tags
- Logistics
- Park and ride metering
- Road toll collection
- Traffic management
- Truck fleet tracking

#### Retail

- Conveyor belt clothes hangers
- Laundry tracking
- Loyalty schemes
- Paint shop
- Retail store applications

#### Medical

- Medical devices
- Healthcare

#### Industrial/Shipping

- Assembly line ID
- Car manufacturing
- · Configuration mgmt.
- Container
- Express parcel tracking
- Factory automation
- Fleet management
- Forklift positioning
- Gas cylinder
- Industrial ID
- Maintenance logs
- Mining
- Pallet tagging
- Process control

#### Location/Tracking

- Animal ID
- Baggage tags
- People locating
- Pigeon races
- Time and attendance
- Vehicle movement







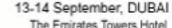








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## **Asset Management**

#### **TARGET**

- Improve management of assets
- Reduction of park size
- Increase transparency and efficiency

#### **TO CONSIDER**

Container should be used in a coled loop application.
 Such a system also allows a pay per usage.

- Up to 60% reduction of shrinkage
- Up to 20% reduction of the park size
- Significant increase of transparency and efficiency









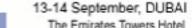








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#### **TARGET**

- Reduction of manual process and failures
- Efficient control of goods
- Reduce handling time

#### **TO CONSIDER**

 Who is responsible to place the transponder on the unit? If it is used in an open environment – to which standards will it apply?

- Up to 70% reduction of administrative handling
- Up to 20% reduction of loading costs
- Significant reduction of failures











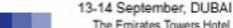








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## **Production Stearing**

#### **TARGET**

- Automisation
- Decentralised intelligence
- Increase quality and output

#### **TO CONSIDER**

 Place the transponder on the handling unit or does the transponder stays on the product for further distribution and after sales application?

- Reduction of system charges by up to 20%
- Increased flexibility
- Increased transparency and efficiency

















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## **Part Tracking**

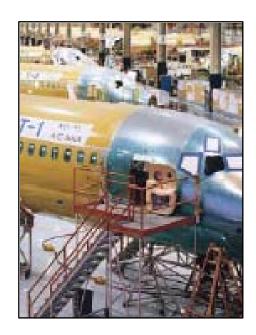
#### **TARGET**

- Unique identification and authentication of parts
- Tracking of parts for security reasons
- Storing of relevant information

#### **TO CONSIDER**

• Who will place the transponder on the parts? Is there any uniform transponder for all parts?

- Increased security and transparency
- Proof of relevant inspection process
- Significant reduction of failures

















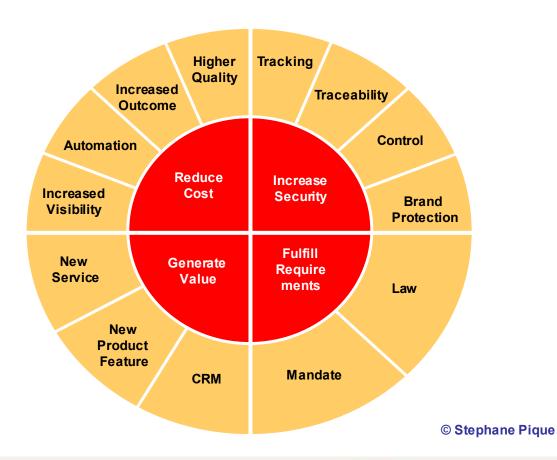
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## **Drivers**

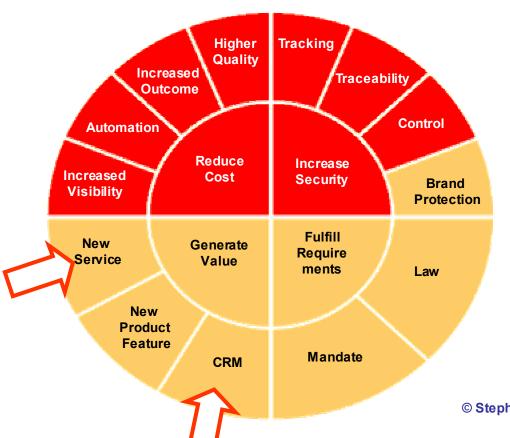




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## **Motivation**



WAL-MART METRO, TESCO, REWE etc.



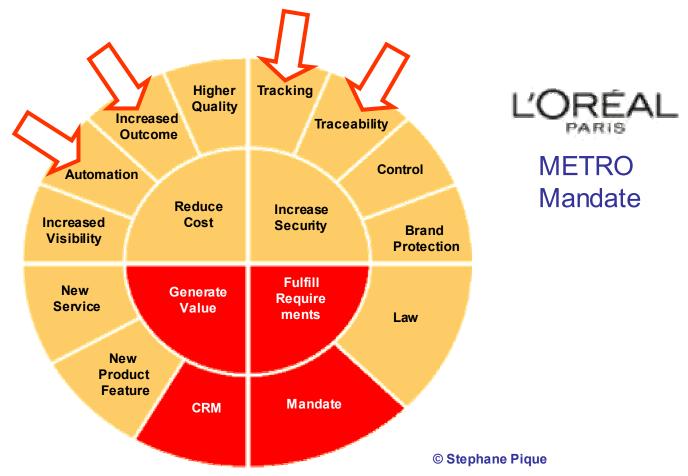
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## Motivation





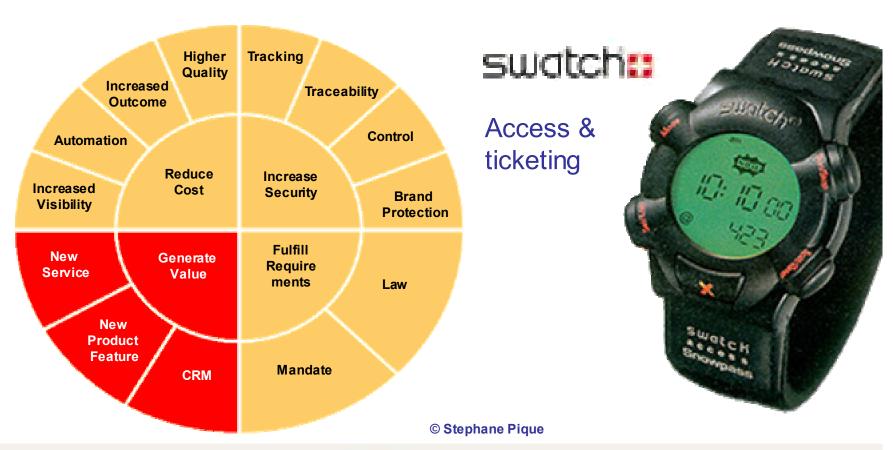




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## **Motivation**

















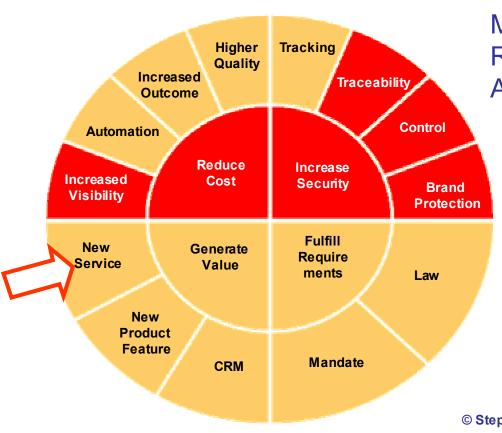
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## **Motivation**



Museum of Rotterdam Art tracking















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## **Future**

- Worldwide standards will allow to realise open systems
- High volume projects will go live within the next 5 years and will help to reduce costs of transponder
- New manufacturing process of transponder have potential to bring the price down below 5 cents (e.g. polymer)
- Integration is the topic of the future
- Increase in usage of transponders equipped with sensors
- Research drives the development of intelligent and network capable transponders
- Reader are becoming more intelligent and autonom thanks to embedded systems





## **Stephane Pique Co-founder & President EMEA**